

Excellence Academy

A NEW professional-level qualification in international trade from the Chambers of Commerce



2023 Programme

What is the Excellence Academy?

The Academy is where theory meets practice. It is a unique programme of 'learning by doing' that leads to a national accredited qualification from the British Chambers of Commerce.

Importing and exporting today is anything but usual. Brexit, sanctions, a raft of new trade regulations and the increasing importance of overseas trade have created demand for a programme of professional-level training that provides a well-rounded and detailed level of vocational learning in international trade.

- Vocational, on-the-job qualification, which can be achieved within 6 weeks
- Limited to 10 candidates to ensure a personal, bespoke experience
- Virtual assignments, and assessments you can customise to your own work situation and needs
- Incoterms® 2020 eBook
- Guided virtual container port tour
- Fully accredited by the British Chambers of Commerce

[Learn more](#)

Get practical knowledge that makes a difference

Our course leaders and guest experts are renowned industry professionals supported by a team of Training and Development Lead Body (TDLB) - qualified assessors. Our unrivalled support package includes structured, constructive feedback and ongoing support to help you achieve your full potential. Numbers are limited to 10 delegates to allow a more personal, individual learning experience.

Modules

M1 – Preparing to Trade Internationally

This module builds your understanding of the international business environment and the key principles that shape it, setting the direction for the full programme.

M3 – Getting the Best out of Your Freight Forwarder

This module will help you to understand how forwarders calculate freight costs, to give you the confidence to negotiate rates and take the lead in managing the relationship.

M5 - Official Procedures

Discover what it means to be customs-compliant. Hear from customs clearance experts and get insights from specialists who manage Chamber of Commerce online certification and other legalisation services.

Fees:

Chamber International customers and Chamber of Commerce members: £2800 excluding VAT. Other: £3400 excluding VAT. [More here](#). [Book NOW](#).

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M2 – Transport Procedures from Dispatch to Delivery

Learn about balancing cost, service quality, organisation and time when assessing your transport needs for importing and exporting. A deep dive into moving goods by sea, road and air.

M4 – Payment Methods

Discover the advantages and disadvantages of the 3 main payment terms, when to use them, the documents involved, what to do if things go wrong and how to make sure they *don't*.

M6 – Advanced Customs Procedures

Leaving the EU has created new demand for more customs knowledge within companies. Knowing how a company can benefit from customs approvals and how to apply for them will give you job-ready skills that can be put to work now or in the future.

